



Hiring Doc

Position: XR Product Rental Sales

Groove Jones, a world-renowned and award-winning studio specializing in Augmented Reality, Virtual Reality and Interactive Entertainment technologies, is currently seeking a person to take on the role in Rental Sales for our XR Avatar Scanner system. This is a full-time paid entry level sales position with commissions.

Our XR Avatar Scanner is a portable Volumetric 3d Scanner that creates fun, shareable, and personalized hologram avatars for fan engagement or tradeshow events. Candidate will be responsible for finding client opportunities to rent the camera system out for events. There is nothing like it in the world and we are looking for a full-time salesperson to grow the business.

Here is a link with more information about the XR Avatar Scanner product -

https://www.groovejones.com/xr_avatar_station_volumetric_scanner/

Here is a sample client experience -

<https://www.groovejones.com/fx-networks-3dme-comic-con-volumetric-capture-experience/>

If you love technology, sales, and working with sports and cultural events, then this may be the perfect opportunity for you.

Qualifications

- The ideal candidate would have at least 1-2 years' experience in a sales role.
 - Interest in sports marketing and customer activation a plus.
 - Experience in production or account services is a plus.
- Candidate has to have a proven track record in managing relationship and sales.
- The ideal candidate would have a strong understanding of mobile, digital and interactive space.
 - Specific interest and understanding of how social share and millennial camera usage.
- The ideal candidate would be based in the Dallas/Fort Worth area.

Duties and Responsibilities

- SALES - Develop and recognize opportunities to develop new business for our XR Avatar Scanner.
 - Responsible for generating leads for scanner rentals for events.
 - Representative will work directly with leadership to close business.
- INDUSTRY RESEARCH - Ability and desire to learn about emerging technologies and an ability to articulate their capabilities.
- TRAVEL – You may be required to travel to events to support the team for client relations.

We offer competitive wages, health insurance, dental insurance, vision insurance, 401K package, vacation and sick time, paid holidays, and other optional employee benefits.

Resumes should be sent to whois@groovejones.com

About Groove Jones

Groove Jones is an award-winning creative technology company that provides software solutions to advertising, entertainment, marketing, health, and training companies to engage with their audiences. It has a client list of



numerous Fortune 500 companies like Amazon, AT&T, Comcast, FX Networks, HP, IBM, Intel, Mastercard, McDonald's, Nestle, Samsung, and Under Armour.

We are artists, musicians, thinkers, creators, tinkerers, technologists, gamers, strategists, innovators, rebels, developers and most of all, digital fanboys (and fangirls) with a common interest: consistently delivering amazing, effective work for amazing clients. We love what we do.

For more information visit – www.groovejones.com