



Hiring Doc

Position: Sales

Groove Jones, a world-renowned and award-winning studio specializing in Augmented Reality, Virtual Reality and Interactive Entertainment technologies, is currently seeking a person to take on the role in Sales.

This is a commission driven position for reps in New York City, Los Angeles and Chicago.

Qualifications

- The ideal candidate would have at least 3-5 years' experience at an Interactive shop, agency or game studio.
- Candidate has to have a proven track record in managing relationship and sales.
- Experience in production or account services is a plus.
- The ideal candidate would have an excellent understanding of mobile, digital and interactive space.

Duties and Responsibilities

- SALES - Develop and recognize opportunities to develop new business. Representative will work directly with leadership to close business.
- INDUSTRY RESEARCH - Ability and desire to learn about emerging technologies and an ability to articulate their capabilities.
- INDUSTRY RELATIONSHIP MANAGEMENT - Develop new relationships with the interactive services industry and marketing community.

Resumes should be sent to whois@groovejones.com

About Groove Jones

Groove Jones is an award-winning creative technology company that provides software solutions to advertising, entertainment, marketing, health, and training companies to engage with their audiences. It has a client list of numerous Fortune 500 companies like Amazon, AT&T, Comcast, FX Networks, HP, IBM, Intel, Mastercard, McDonald's, Nestle, Samsung, and Under Armour.

We are artists, musicians, thinkers, creators, tinkerers, technologists, gamers, strategists, innovators, rebels, developers and most of all, digital fanboys (and fangirls) with a common interest: consistently delivering amazing, effective work for amazing clients. We love what we do.

For more information visit – www.groovejones.com